**The instructions of the Kwun-Q calculator**

I, Purpose:

Customer can calculate the cleaning cost of using Kwun conveniently;

II, Forecast accuracy:

1. The cost calculation model conforms to accounting rules;

2. "Situation efficiency" data came from the Kwunphi's actual cleaning practice of nearly 700MW during more than one year (August 2021 to September 2022);

3. Labor&Kwun matching from "Kwun cleaning team" the actual cleaning practices;

4. The customer calculated the cost bid based on this model and won the bid. The actual volume of operation was nearly 200MW, with 100%. probability of successful.

III, The use of methods

1. Kwun-Q calculator consists of six "basic data table", fill in the "required items" to calculate the cost, please read every one "basic data table". They are: “Cost calculation”; "How many Kwuns "; Cleaning way; "Labor&Kwun matching"; “Situation efficiency”; “Process table”;

2. Fill in the "required items" in the "Cost Calculation", and in the "Cost calculation" is not filled in the color of the cell of the item of the red number, the customer according to the reference information, fill in the red number (customers can also adjust other basic information according to the actual situation), the table will automatically generate "cost calculation results".

IV. Basic Data sheet

1. The “Cost calculation”is after more than a year the actual cleaning experience, summed up the financial model by Kwunphi, also was proved by customers actually. It’s a set of scientific and objective mathematical model, hence decided to promote, facilitating the clients to understand Kwun’s characteristics and economic value;

2. "How many Kwuns "help customers to solve " What type, how many Kwun you need to use for your cleaning task " this problem of reference;

3. “Cleaning way” advice Kwun’s several operation modes to customers, each mode and cost will be different, if customer will choice by this “cleaning way”, it will be the most reasonable solution according to actual situation;

4.”Labor&Kwun matching” advice Kwun has different " Labor&Kwun matching " model under different situations to customers, each model and cost will be different, if customer will choice by this, it will be the most reasonable solution according to actual situation;

5. "Situation efficiency" advice the performance of Kwun’s nominal efficiency are different actual efficiency under different situations to customers, it is close to cost, and customer choice according to actual condition to get the most reasonable cost plan;

6. “Process table” Suggestions to the customer that Kwun’s cleaning process may be different needed for different pollutants, it is close to cost, and customer choice according to actual condition to get the most reasonable cost.

V. Download of "Basic Data Sheet"

If customer understand the calculation method of Kwun-Q calculator, "Basic data table" can be download at Kwunphi’s official website(www.kwunphi.com)

VI, "Kwun-Q calculator"

For customers use the cost calculation model conveniently, if the customer download and fully understand the content of "basic data table" principle, "basic data table" can be modified by their-self according to their own actual situation, then customers can download the Kwun-Q calculator (www.kwunphi.com) and associated with it, so customers can use the Kwun-Q calculator on the computer at any time conveniently.